



<p><b>Inventory</b> <span style="float: right;">175</span></p> <p style="font-size: 2em; color: green;">-6%</p> <p>from Sep 2017:</p> <p style="font-size: 1.5em;">186</p> <p>Current Avg. Asking Price: \$3,309,775</p>	<p><b>Avg Sales Price/SF</b> <span style="float: right;">\$1,380</span></p> <p style="font-size: 2em; color: green;">10%</p> <p>from Sep 2017:</p> <p style="font-size: 1.5em;">\$1,258</p> <p>Current Avg. Asking Price/SF: \$1,526</p>	<p><b>Sales Last 12 Mo</b> <span style="float: right;">185</span></p> <p style="font-size: 2em; color: red;">-28%</p> <p>from Sep 2017:</p> <p style="font-size: 1.5em;">258</p> <p>Average Sold Price: \$2,791,590 Median Sold Price: \$2,350,000</p>
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**all general aspen property**  
(under \$7.5M)

	inventory		pending			closed		2017	2016	2015	2014
	at 09/30/2018	at 09/30/2018	last 12 mo	change	prev 12 mo	2018 YTD	2017 YTD				
<b>Number</b>	175	31	185	-28%	258	134	204	255	173	265	241
<b>Dollar Volume</b>	\$579,210,539	\$83,422,899	\$516,444,107	-23%	\$674,071,858	\$378,869,707	\$541,201,858	\$678,776,258	\$407,818,950	\$703,120,355	\$621,131,020
<b>Avg Price/SF</b>	\$1,526	\$1,396	\$1,380	10%	\$1,258	\$1,413	\$1,300	\$1,298	\$1,210	\$1,176	\$1,109
<b>Avg Sales Price</b>	est. \$3,085,172	est. \$2,508,445	\$2,791,590	7%	\$2,612,682	\$2,827,386	\$2,652,950	\$2,661,868	\$2,357,335	\$2,653,284	\$2,576,483
<i>Lowest Selling Price</i>			\$190,000	28%	\$149,000	\$239,000	\$149,000	\$149,000	\$100,000	\$100,000	\$107,000
<i>Highest Selling Price</i>			\$7,400,000	0%	\$7,400,000	\$7,400,000	\$7,400,000	\$7,400,000	\$7,300,000	\$7,400,000	\$7,250,000
<b>Avg Asking Price</b>	\$3,309,775	\$2,691,061	\$3,012,569	7%	\$2,819,913	\$3,045,756	\$2,858,378	\$2,871,777	\$2,543,131	\$2,857,180	\$2,792,291
<i>Lowest Asking Price</i>	\$226,000	\$485,000	\$199,500	34%	\$149,000	\$239,000	\$149,000	\$149,000	\$159,000	\$110,000	\$122,500
<i>Highest Asking Price</i>	\$7,450,000	\$7,395,000	\$9,900,000	19%	\$8,295,000	\$9,900,000	\$8,295,000	\$8,295,000	\$7,650,000	\$9,800,000	\$7,995,000
<b>Avg Ask/Sold Discount</b>			6.9%	0.27	6.6%	6.8%	6.2%	6.4%	6.8%	6.1%	7.3%
<b>Avg Days on Market</b>	259	227	296	7%	275	302	260	264	277	282	282

# current aspen general activity report

excludes luxury properties  
due to distortion of averages

## condominiums/townhomes

	inventory		pending			closed					
	at 09/30/2018	at 09/30/2018	last 12 mo*	ytd chg	prev 12 mo	2018 YTD	2017 YTD	2017	2016	2015	2014
Number	76	17	101	-33%	151	71	123	153	114	151	130
Dollar Volume	\$146,867,540	\$33,313,899	\$173,823,250	-36%	\$273,680,358	\$118,462,250	\$230,323,358	\$285,684,358	\$196,031,250	\$234,876,915	\$223,767,326
Avg Price/SF	\$1,587	\$1,537	\$1,442	9%	\$1,327	\$1,495	\$1,363	\$1,354	\$1,242	\$1,170	\$1,161
Avg Sales Price	est. \$1,826,734	est. \$1,852,421	\$1,721,022	-5%	\$1,812,453	\$1,668,482	\$1,872,548	\$1,867,218	\$1,719,572	\$1,555,476	\$1,721,287
Lowest Selling Price			\$190,000	28%	\$149,000	\$239,000	\$149,000	\$149,000	\$100,000	\$100,000	\$107,000
Highest Selling Price			\$6,985,000	-6%	\$7,400,000	\$6,985,000	\$7,400,000	\$7,400,000	\$7,300,000	\$7,250,000	\$6,425,000
Avg Asking Price	\$1,932,468	\$1,959,641	\$1,831,418	-5%	\$1,936,246	\$1,771,314	\$1,997,859	\$1,993,116	\$1,820,118	\$1,642,009	\$1,831,630
Lowest Asking Price	\$226,000	\$485,000	\$199,500	34%	\$149,000	\$239,000	\$149,000	\$149,000	\$159,000	\$110,000	\$122,500
Highest Asking Price	\$6,895,000	\$6,500,000	\$7,295,000	-9%	\$8,000,000	\$7,295,000	\$8,000,000	\$8,000,000	\$7,650,000	\$7,495,000	\$6,500,000
Avg Ask/Sold Discount			5.5%	0.48	5.0%	5.5%	4.6%	4.8%	5.7%	5.0%	6.0%
Avg Days on Market	202	208	231	-10%	258	258	241	226	261	256	254

\*excluding 12 luxury townhomes

## single family homes

(excluding luxury)

	inventory		pending			closed					
	at 09/30/2018	at 09/30/2018	last 12 mo*	ytd chg	prev 12 mo	2018 YTD	2017 YTD	2017	2016	2015	2014
Number	79	9	70	-23%	91	52	69	87	47	91	90
Dollar Volume	\$381,143,999	\$31,504,000	\$300,495,857	-17%	\$361,676,000	\$228,382,457	\$282,288,000	\$354,401,400	\$174,270,200	\$388,510,940	\$343,899,104
Avg Price/SF	\$1,468	\$1,129	\$1,289	13%	\$1,143	\$1,301	\$1,186	\$1,200	\$1,134	\$1,186	\$1,036
Avg Sales Price	est. \$4,509,600	est. \$3,271,894	\$4,292,798	8%	\$3,974,462	\$4,391,970	\$4,091,130	\$4,073,579	\$3,707,877	\$4,269,351	\$3,821,101
Lowest Selling Price			\$1,095,000	0%	\$1,100,000	\$1,095,000	\$1,100,000	\$1,100,000	\$740,000	\$750,000	\$549,400
Highest Selling Price			\$7,400,000	1%	\$7,300,000	\$7,400,000	\$7,300,000	\$7,300,000	\$7,200,000	\$7,400,000	\$7,250,000
Avg Asking Price	\$4,824,608	\$3,500,444	\$4,605,829	7%	\$4,309,181	\$4,707,192	\$4,428,384	\$4,404,511	\$4,069,323	\$4,634,181	\$4,131,443
Lowest Asking Price	\$270,000	\$1,165,000	\$1,095,000	-15%	\$1,295,000	\$1,095,000	\$1,295,000	\$1,295,000	\$799,000	\$849,000	\$549,900
Highest Asking Price	\$7,450,000	\$5,900,000	\$9,900,000	19%	\$8,295,000	\$9,900,000	\$8,295,000	\$8,295,000	\$7,400,000	\$9,800,000	\$7,995,000
Avg Ask/Sold Discount			6.9%	-1.28	8.1%	6.5%	7.8%	7.8%	9.0%	7.1%	7.1%
Avg Days on Market	284	266	335	22%	273	292	268	308	272	259	302

\*excluding 24 luxury homes

## single family lots

	inventory		pending			closed					
	at 09/30/2018	at 09/30/2018	last 12 mo	ytd chg	prev 12 mo	2018 YTD	2017 YTD	2017	2016	2015	2014
Number	20	5	14	-13%	16	11	12	15	12	23	21
Dollar Volume	\$51,199,000	\$18,605,000	\$42,125,000	9%	\$38,715,500	\$32,025,000	\$28,590,500	\$38,690,500	\$37,517,500	\$79,732,500	\$53,464,590
Avg Sales Price	est. \$2,137,931	est. \$3,107,577	\$3,008,929	24%	\$2,419,719	\$2,911,364	\$2,382,542	\$2,579,367	\$3,126,458	\$3,466,630	\$2,545,933
Lowest Selling Price			\$1,537,500	491%	\$260,000	\$1,537,500	\$260,000	\$260,000	\$1,250,000	\$500,000	\$250,000
Highest Selling Price			\$5,400,000	-14%	\$6,250,000	\$5,400,000	\$6,250,000	\$6,250,000	\$6,200,000	\$6,400,000	\$7,000,000
Avg Asking Price	\$2,559,950	\$3,721,000	\$3,567,429	33%	\$2,689,313	\$3,417,636	\$2,651,167	\$2,944,267	\$3,434,167	\$3,804,304	\$3,007,524
Lowest Asking Price	\$495,000	\$2,375,000	\$2,350,000	495%	\$395,000	\$2,350,000	\$395,000	\$395,000	\$1,425,000	\$595,000	\$299,000
Highest Asking Price	\$7,195,000	\$7,395,000	\$6,500,000	0%	\$6,500,000	\$6,500,000	\$6,500,000	\$6,500,000	\$7,350,000	\$7,800,000	\$7,500,000
Avg Ask/Sold Discount			17.0%	3.95	13.1%	16.5%	13.9%	15.0%	9.1%	9.1%	16.4%
Avg Days on Market	373	222	564	26%	446	635	417	394	439	549	365